



# AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

## ORIGIN

### Campus Recruitment - 2018 Batch

<b>Batch</b>	2018
<b>Website</b>	<a href="http://www.originindia.in">www.originindia.in</a>
<b>Date of Campus</b>	Will be updated shortly
<b>Time</b>	Will be updated shortly
<b>Venue</b>	Will be updated shortly
<b>Job Title</b>	Corporate Sales - Manager
<b>Eligible Degrees</b>	MBA
<b>Eligible Branches</b>	Sales and Marketing
<b>Eligibility Criteria</b>	No cut off %
<b>Location</b>	Delhi NCR
<b>Compensation (CTC)</b>	5.0
<b>Roles &amp; Responsibilities</b>	<b>Job Description:</b> <ul style="list-style-type: none"><li>· Business development for trade credit insurance</li><li>· Studying the client's existing portfolio and assist the client in deciding about the risks involved in the existing transactions, portion of risks to be insured, the financial implications involved, etc. of their receivables.</li><li>· Interacting with all relevant credit risk insurance markets and source the best solutions for our clients. Conducting a detailed study of the products and conduct comparisons between quality and pricing of cover to ensure the right product mix through our wide knowledge base and strong relationships with the credit insurance companies ensuring the best deal for our clients.</li><li>· Educating our clients on the implications of every policy wording and accordingly train our clients in proper policy management ensuring compliance of the terms and conditions of the policy. Providing continuous assistance to our clients with regard to any query related to credit insurance.</li><li>· Assistants our clients during the entire claims process which includes assistance in the documentation process.</li></ul>
<b>Other Desired Skills / Competencies</b>	<ul style="list-style-type: none"><li>· Receivables Portfolio Assessment</li><li>· Choosing the best product</li><li>· Policy Management</li><li>· Policy Administration</li><li>· Claims Management</li></ul>
<b>Documents Required</b>	Will be informed shortly
<b>How to Apply?</b>	Eligible and Interested students need to apply latest by 22 <sup>nd</sup> Nov 17 by 2:00 pm  <a href="#">Click here to apply</a>

My Best Wishes are with you!

Prof. Dr. Ajay Rana  
Advisor